# Avoiding the Pitfalls of Cloud Storage Pitfalls



David Boland
VP Cloud Strategy
dboland@wasabi.com

Wasabi hot cloud storage

Dictionary

Dit.fall

/'pit,fôl/

noun

a hidden or unsuspected danger or difficulty.







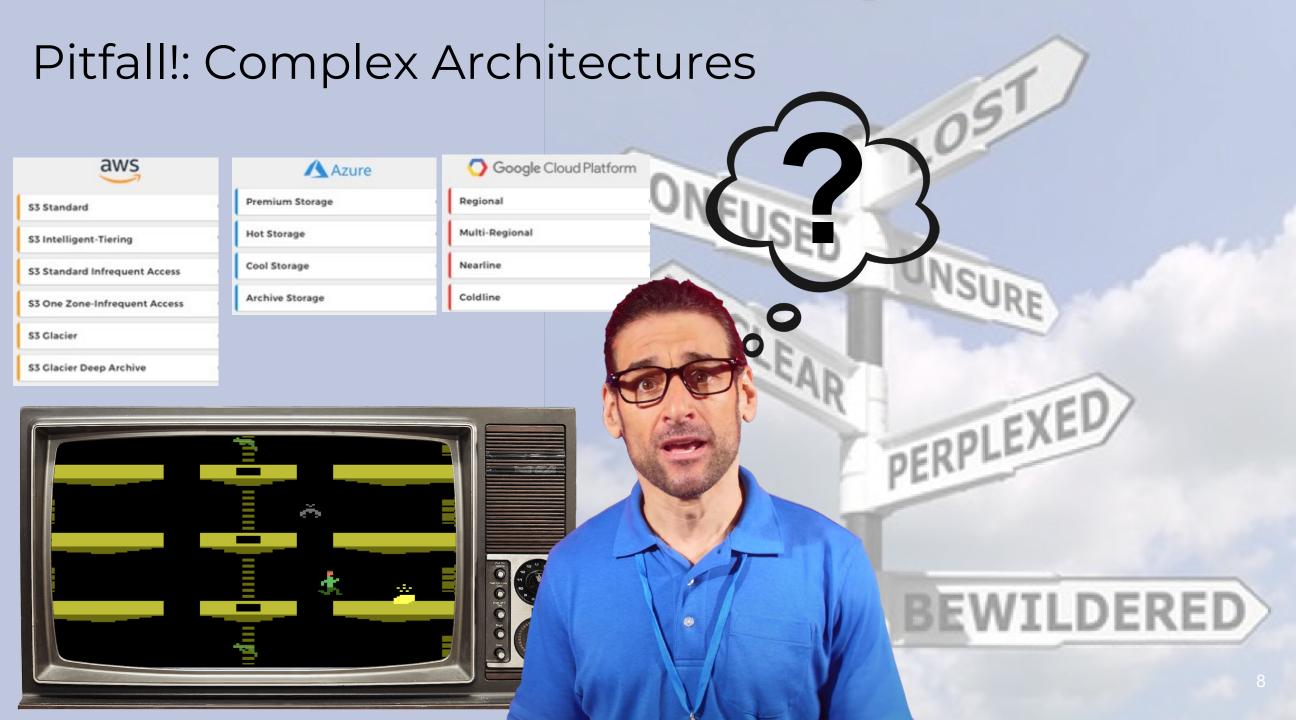




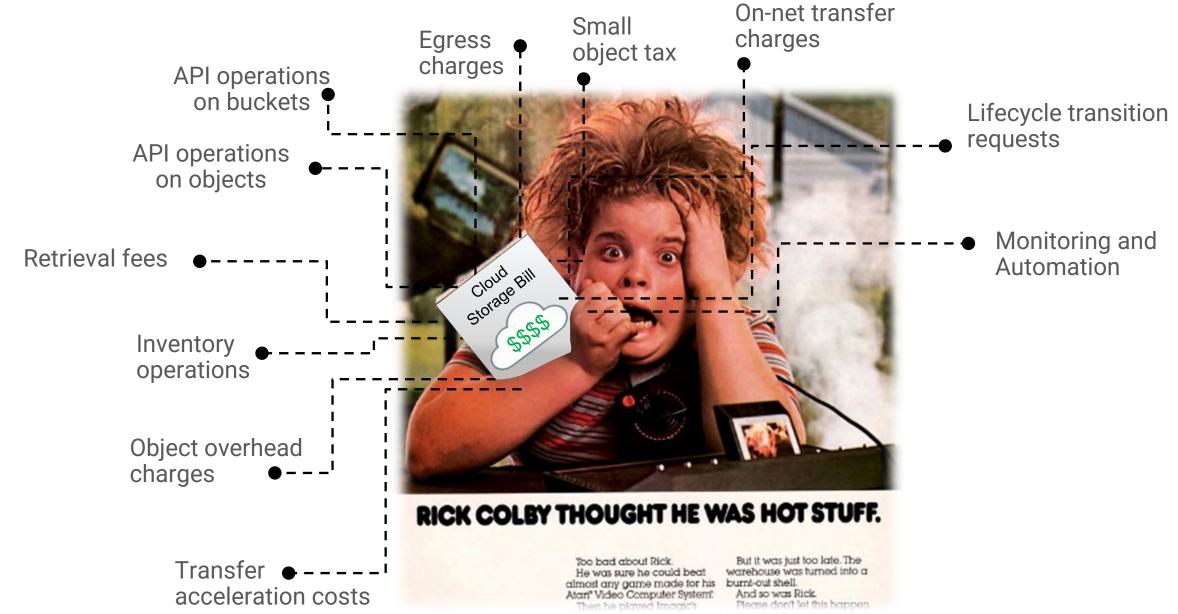


### Plenty of examples of cloud pitfalls





#### Pitfall: Unexpected charges



#### Pitfall!: Operational Charges / API Requests



CreateBucket

PUT, COPY, POST, LIST

\$.005 per 1,000

\$.01 per 1,000

\$.02 per 1,000

\$.03 per 1,000

\$.05 per 1,000

GET, SELECT, all others

\$.0004 per 1,000 \$.001 per 1,000



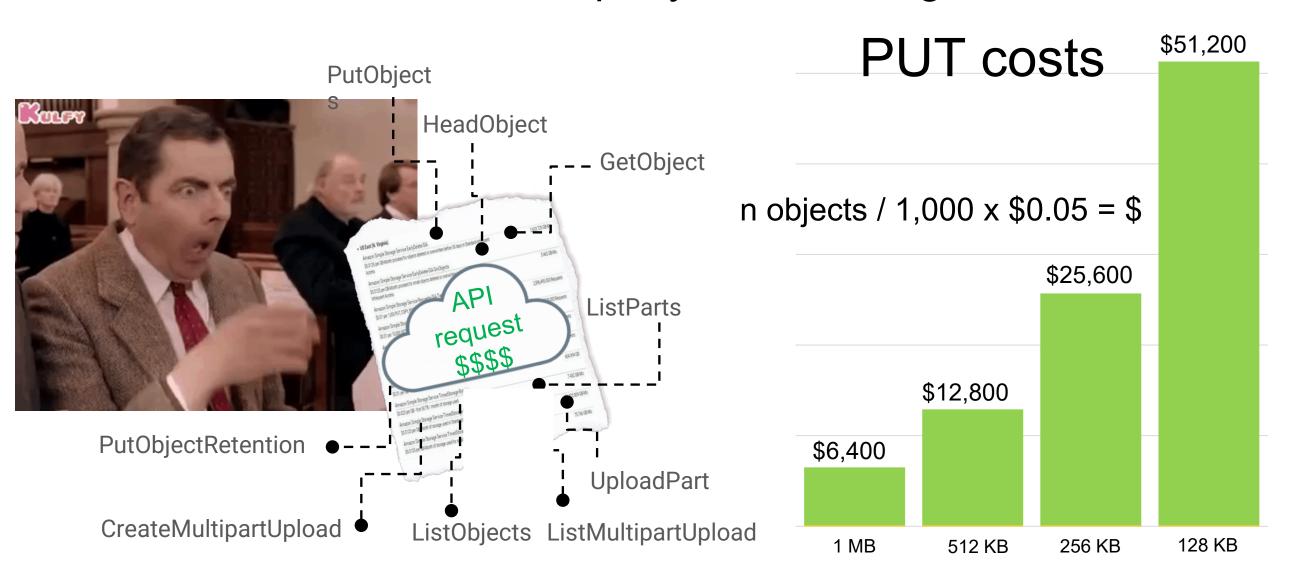
Storage Application (the cook)





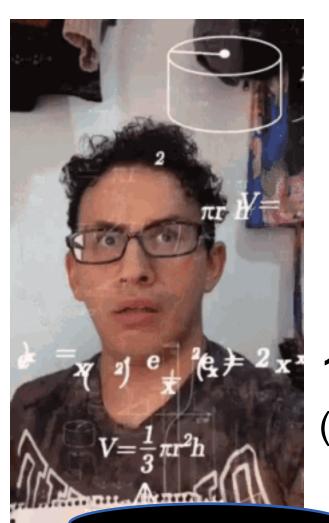


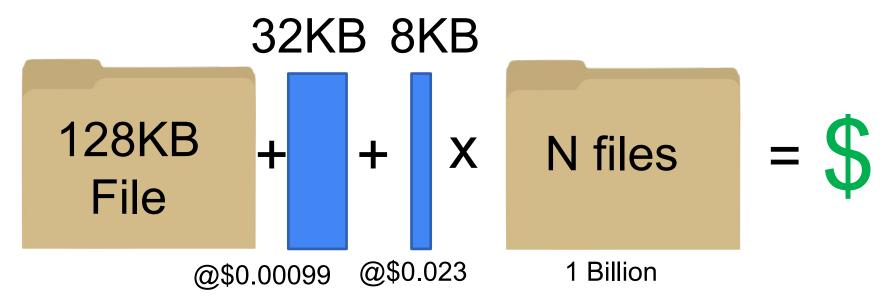
## Pitfall!: API requests lead to unwelcome surprises 128TB in archive = \$1,520.64 per year for storage.... but



#### Pitfall!: Object Overhead Charges

#### 128TB in archive = \$126.72 per month.... but





$$128TB + 32TB + 8TB = $342 per month$$
 (\$126.72) (\$31.68) (\$184)

#### Pitfall!: Cloud lock-in

Vendor "Lock-in" is real and it's a concern

Most organizations don't have the:

- Money
- Technical know-how
- Time to move large quantities of data between cloud providers





If you can't afford to move, you are "Locked-in"

#### Winning the game of cloud storage



#### Wrap up and Q&A

#### Built to Store the World's Data

For more information, please visit <u>wasabi.com</u> or





